

# LARGE-CAP SUSTAINABLE VALUE REVIEW AND OUTLOOK

## First Quarter 2024

The Brown Advisory Large-Cap Sustainable value strategy outperformed its benchmark, the Russell 1000® Value Index, during the first quarter of 2024.

The equity market strength that began in early November 2023 on the expectation of multiple rate cuts by the Fed in 2024 continued through the first three months of the year. Interestingly enough the same fears that drove the market sell off last summer, rising oil prices and a “higher for longer” interest rate environment, began to resurface later in the first quarter. However, the market has remained resilient thus far as economic growth and job creation has shown to be more durable than many expected coming into this year. While the strong move in the equity market over the last six months gives us some pause, it was nice to see a narrowing of performance between the growth and value indices in the first quarter after a wide divergence in 2023. We also welcomed a return of profitable companies and those with the highest ROE’s driving performance in the period after lagging during the fourth quarter.

Consumer discretionary was a source of underperformance during the period after being a positive contributor during the fourth quarter. Shares of Expedia (EXPE) pulled back after its fourth quarter results came in below elevated investor expectations. Wyndham Hotels & Resorts (WH) was also weak during the period as the company fended off a hostile takeover bid from competitor Choice Hotels. Communication Services was a detractor to performance in the period as both Comcast and T-Mobile lagged due to continued investor concerns regarding subscriber growth for each company. Lastly, consumer staples were a slight detractor to performance in the period as both Unilever (UL) and Kenvue (KVUE) lagged the peer group. This was partially offset by our underweight to the sector as a whole.

Utilities, information technology, industrials, and materials were all contributors of positive performance in the quarter, and we were pleased that stock selection driving the majority of the upside. Constellation Energy (CEG), Dell Technologies (DELL), and Micron (MU) all benefitted from improving fundamentals and the potential for accelerating demand in the coming quarters from the AI infrastructure buildout. Both Trane Technologies (TT) and CRH Public Limited (CRH) continue to execute well while maintaining prudent capital structures and gave strong outlooks for the upcoming year.

Activity was strong during the first quarter as our continued focus on pipeline development is bearing fruit. During the first quarter we exited two investments

and made three new investments across various sectors of the market. Within Industrials we eliminated our position in Lincoln Electric (LECO) to fund our new position in Pentair plc (PNR). Lincoln Electric has been a strong performer for the strategy since inception but with the valuation reaching multiyear highs, we felt that this was likely to be a headwind to returns on a go forward basis. We reallocated that capital into Pentair, which we think has better long-term upside. PNR’s business has gone through a significant transformation over the last decade, and we believe the current portfolio of pure play water related businesses across the residential and commercial sectors is attractive. While the business already enjoys high free cash flow conversion, the management team has laid out an aggressive transformation/cost savings program that could put PNR’s financial profile on par with some of the top tier industrial businesses in the market today if they are successful. Our investments in both Cardinal Health (CAH) and Willis Towers Watson (WTW) share a somewhat similar view in that both businesses have undergone a lot of heavy lifting over the past few years to simplify and streamline the operations which we believe will result in a free cash flow inflection in the coming years. We believe this is currently underappreciated by the market as each trade at substantial discounts compared to their closest peers despite similar growth rates and financial profiles. Finally, we exited our position in Cognizant Technology Solutions (CTSH) in the early part of the quarter after its strong performance over the prior twelve months. Similar to Lincoln Electric, we viewed valuation of Cognizant as full considering the still difficult industry conditions and lackluster growth and decided to reallocate the capital into better opportunities.

We continue to believe that a portfolio of companies that generate high levels of free cash flow, possess a Sustainable Cash Flow Advantage (SCFA), exhibit capital discipline, and trade at attractive valuations will lead to compelling risk adjusted returns over the long term while providing a margin of safety for our investors.

# SECTOR DIVERSIFICATION

First Quarter 2024

- Our weighting in health care increased during the period due to the addition of Cardinal Health, Inc (CAH) as well as some increases in existing positions. Given the relative underperformance of the health care space over the last few quarters, we are finding attractive free cash flow yields in the health care space currently.
- Our weighting in financial services increased during the period due to the addition of Willis Towers Watson plc (WTW). Despite the new addition, we are still underweight financials as a whole and it remains our largest underweight vs our benchmark currently.
- Our weighting in information technology came down from the fourth quarter after we eliminated our position in Cognizant Technology Solutions Corp (CTSH) early in the first quarter.
- We remain overweight in communication services, health care, and information technology. We are underweight financials, real estate, consumer staples, and energy.

SECTOR	REPRESENTATIVE LARGE-CAP SUSTAINABLE VALUE ACCOUNT (%)	RUSSELL 1000® VALUE INDEX (%)	DIFFERENCE (%)	REPRESENTATIVE LARGE- CAP SUSTAINABLE VALUE ACCOUNT (%)	
	Q1'24	Q1'24	Q1'24	Q4'23	Q1'23
Communication Services	10.33	4.60	5.72	11.51	12.80
Consumer Discretionary	5.40	5.01	0.39	7.01	6.87
Consumer Staples	4.93	7.68	-2.75	5.46	6.40
Energy	6.71	8.05	-1.34	6.10	6.66
Financials	18.85	22.65	-3.80	17.28	18.41
Health Care	17.43	14.25	3.18	16.11	18.85
Industrials	13.66	14.29	-0.63	14.17	13.79
Information Technology	11.15	9.40	1.74	12.61	10.77
Materials	4.71	4.79	-0.08	4.04	0.00
Real Estate	1.63	4.61	-2.98	1.77	1.94
Utilities	5.21	4.67	0.55	3.92	3.50

# QUARTER-TO-DATE ATTRIBUTION DETAIL BY SECTOR

First Quarter 2024



SECTOR	REPRESENTATIVE LARGE-CAP SUSTAINABLE VALUE ACCOUNT	RUSSELL 1000® VALUE INDEX	ATTRIBUTION ANALYSIS		
	AVERAGE WEIGHT (%)	AVERAGE WEIGHT (%)	ALLOCATION EFFECT (%)	SELECTION & INTERACTION EFFECT (%)	TOTAL EFFECT (%)
Communication Services	11.07	4.71	-0.03	-0.58	-0.61
Consumer Discretionary	6.14	5.03	-0.04	-0.66	-0.70
Consumer Staples	5.20	7.85	0.07	-0.20	-0.13
Energy	6.14	7.75	-0.05	0.02	-0.03
Financials	17.72	22.23	-0.20	0.41	0.22
Health Care	17.83	14.73	-0.13	0.31	0.19
Industrials	14.10	13.99	0.01	0.81	0.82
Information Technology	11.35	9.50	-0.05	1.47	1.41
Materials	4.38	4.73	0.03	0.75	0.79
Real Estate	1.64	4.80	0.33	0.09	0.43
Utilities	4.44	4.67	0.06	2.06	2.12
<b>Total</b>	<b>100.00</b>	<b>100.00</b>	<b>0.01</b>	<b>4.49</b>	<b>4.50</b>

Source: FactSet. The information provided in this material is not intended to be and should not be considered to be a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell, or hold any of the securities mentioned. It should not be assumed that investments in such securities have been or will be profitable. References to specific securities are for illustrative purposes only and do not represent all of the securities purchased, sold or recommended for advisory clients. The portfolio information provided is based on a representative Large-Cap Sustainable Value account and is provided as Supplemental Information. Sectors are based on the Global Industry Classification Standard (GICS) classification system. Sector attribution is gross of fees and excludes cash and cash equivalents. Attribution Analysis shown is calculated on a gross of fees basis. Please see the end of this presentation for a GIPS Report, important disclosures and a complete list of terms and definitions.

# QUARTER-TO-DATE TOP FIVE CONTRIBUTORS TO RETURN

## First Quarter 2024 Representative Large-Cap Sustainable Value Account Top Five Contributors

	NAME	DESCRIPTION	AVERAGE WEIGHT (%)
CEG	Constellation Energy Corporation	Engages in the generation, supply, and marketing of clean electricity, and renewable energy products and solutions	4.44
CRH	CRH public limited company	Manufactures and distributes building materials and products for the construction industry	4.38
FIS	Fidelity National Information Services, Inc.	Engages in the provision of technology solutions for financial institutions and businesses	3.97
DELL	Dell Technologies, Inc. Class C	Engages in the provision of information technology hardware, software, and service solutions through its subsidiaries	2.00
TT	Trane Technologies plc	Engages in providing solutions to buildings, homes, and transportation	3.36

- Constellation (CEG) reported an impressive quarter where they beat and raised full year guidance in addition to providing a favorable long term outlook for the business. Furthermore, Constellation is benefitting from being well positioned with clean, reliable power in a market that believes power demand will continue to grow due to data center needs. This was highlighted by the first-ever behind-the-meter data center deal by Talen's Susquehanna plant and AWS late in the first quarter.
- CRH public limited (CRH) continues to execute well, in our view, beating guidance that was given in November despite some adverse weather conditions in many of its markets. The company's initial guidance for 2024 was favorable, calling for continued strong pricing across their various products and geographies as infrastructure spending continues to ramp.
- Fidelity National Information Services (FIS) posted another strong quarter of results that came in ahead of expectations. The WorldPay transaction has now closed, and the company helped guide investors through a more simplified pro-forma version of the company. The company's upcoming investor day in May should provide further detail.
- Dell Technologies' (DELL) 4Q24 results were a welcome improvement after a tough 3Q24 with multiple businesses turning higher during the period. Investors have been waiting for an inflection in DELL's key end markets after a prolonged downturn and 4Q results were a solid start. Management is sounding increasingly confident in its FY25 outlook and the initial guidance came in above the market's expectations.
- Trane Technologies (TT) continues to execute well, in our view. With a strong backlog (2.5x normal), service mix (1/3 of revenue), and favorable vertical end market mix (strength in datacenter, education, high-tech industrial, health care), visibility is pretty strong. Initial 2024 guidance of +6-7% organic growth, >25% incrementals, and free cash flow (FCF) conversion at/above 100% of earnings was favorable vs. consensus expectations.

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# QUARTER-TO-DATE BOTTOM FIVE CONTRIBUTORS TO RETURN

## First Quarter 2024 Representative Large-Cap Sustainable Value Account Bottom Five Contributors

	NAME	DESCRIPTION	AVERAGE WEIGHT (%)
CTSH	Cognizant Technology Solutions Corporation Class A	Engages in providing information technology, consulting, and business process outsourcing services	0.10
LH	Laboratory Corporation of America Holdings	Operates as a life sciences company, which engages in the provision of vital information to help health professionals make clear and confident decisions	2.26
WH	Wyndham Hotels & Resorts, Inc.	Engages in the franchise and operation of hotels under the Wyndham brand	2.79
GILD	Gilead Sciences, Inc.	Engages in the research, development, and commercialization of medicines in areas of unmet medical need	1.45
EXPE	Expedia Group, Inc.	Engages in the provision of travel products and services to leisure and corporate travelers	1.87

- We exited Cognizant (CTSH) in the first few days of the first quarter. Given the overall market strength during the period, our minimal average position size of CTSH resulted in it being a bottom contributor.
- Laboratory Corporation (LH) underperformed the market as the most recent quarterly report, while meeting consensus expectations, showed a stubbornly high labor cost dynamic weighing on margins. Still, fundamentals remain strong, and midpoint of 2024 guidance came in ahead of consensus expectations.
- Wyndham (WH) underperformed during the period as it was fending off the hostile takeover attempt from peer Choice Hotels International (CHH). The deal became a distraction for investors, and we were pleased to see that Choice abandoned its bid in March after not gathering enough support from existing Wyndham shareholders. We believe that WH's underlying fundamentals remain strong and its long-term opportunity as a standalone entity is attractive.
- Gilead Sciences, Inc. (GILD) underperformed in the quarter with a clinical readout for Trodelvy missing its primary endpoints in a lung cancer study. While this was expected given previous clinical misses in lung cancer across the TROP space, shares still underperformed, especially given previous management optimism. Still, with the recent acquisition of Cymabay, a busy year for long-acting HIV catalysts and an under-appreciated cell therapy platform strength, we continue to like GILD longer-term.
- Coming off strong performance in 2023, Expedia Group (EXPE) underperformed during the period after its fourth quarter earnings report missed elevated investor expectations. The company's earlier than expected CEO transition announcement also caught some investors by surprise. Despite the short-term disappointment, we believe the company's recent self-help initiatives will continue to bear fruit in the coming year.

Source: FactSet. The information provided in this material is not intended to be and should not be considered to be a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell, or hold any of the securities mentioned. It should not be assumed that investments in such securities have been or will be profitable. References to specific securities are for illustrative purposes only and do not represent all of the securities purchased, sold or recommended for advisory clients. Commentary regarding an investment's contribution to return and relative performance has been assessed on a gross performance basis. Contributors are sorted in order of their contribution to return on a gross basis. The portfolio information provided is based on a representative Large-Cap Sustainable Value account and is provided as Supplemental Information. Bottom five contributors exclude cash and cash equivalents. Please see the end of this presentation for a GIPS Report, important disclosures and a complete list of terms and definitions.

# QUARTER-TO-DATE ADDITIONS

## First Quarter 2024 Representative Large-Cap Sustainable Value Account Portfolio Activity

- Cardinal Health, Inc (CAH) presents us with the opportunity to buy one of the “big three” in drug distribution (that control 95% of the market) at an attractive valuation and capital return profile. We expect Cardinal to continue to benefit from the structural growth in prescription volumes coming out of COVID and favorable competitive dynamics. Cardinal’s sustainable cash flow advantage centers around the essential role in the health care supply chain and management’s renewed focus on operational excellence and drive to improve fleet efficiencies in the immediate term. Cardinal has lagged its peers in recent years mainly due to poor capital allocation (\$15bn of M&A over 15 years) and mis execution in its medical segment under the prior management team. The current management team is laser focused on streamlining the business, refocusing on the core drug distribution operations, and returning more capital to shareholders (a 12% reduction in share count over the last two years and a \$1bn minimum annual commitment going forward – good for a 4% total shareholder yield at our purchase price). We find the current valuation of >7.5% FCF yield coupled with ample balance sheet capacity very attractive for a less volatile and growing FCF stream within the health care space.
- Pentair, plc (PNR) presents us with an opportunity to buy a market leading platform within the water space that is embarking on a significant business transformation/cost saving program to drive its financial profile on par with some of the “best in class” industrial business models today. Post the separation of nVent (NVT) in 2018, the current Pentair portfolio has been slimmed down to a pure play water business across various end markets in the commercial and residential space. PNR’s sustainable cash flow advantage is driven by its extensive product portfolio and innovation pipeline centered on reducing water consumption and saving energy for its customers. Despite its capital light business model in a very attractive end market (water) Pentair trades at a discount to many other industrial businesses and remains somewhat under the radar to many large cap managers. During the company’s analyst day on March 6<sup>th</sup>, management laid out its “transformation program”, with a goal to drive 500+ basis points (bp) of margin expansion over the next 3 years. If successful there is the potential for not only a re-rating of the stock higher, but also a significant amount of downside protection if the industrial cycle rolls over. PNR has proven that the early work of the transformation program is working as the company was able to drive over 250bps of EBIT margins expansion in 2023 despite organic growth being down 5% and organic volumes being down 11% overall. With 8 quarters of negative volume growth comps ahead for Pentair post 1Q24 results, the business is getting closer to returning to seeing a positive inflection in organic volume and revenue growth.

SYMBOL	ADDITIONS	SECTOR
CAH	Cardinal Health, Inc.	Healthcare
PNR	Pentair plc	Industrials
WTW	Willis Towers Watson Public Limited Company	Financials

- Willis Towers Watson (WTW) presents us with the opportunity to buy a leading franchise in an attractive industry that is trading a discount to both its peers and its historical averages. WTW is a leading player in two verticals: A) Health, Wealth & Career which provides advisory and consulting services within human capital, employee benefits and retirement verticals and B) Risk and broking, which provides risk advice insurance brokerage and consulting services worldwide to clients ranging from small businesses to multi-national corporations. In early 2020, Aon and WTW announced a merger that valued WTW at \$30bn but was later scrapped after the DOJ blocked the deal. The aftermath of this deal falling through came at substantial costs to Willis, mostly through a large loss in talent but also through business sales that ultimately hurt the financial profile of the company (selling Willis Re to Gallagher). Since the merger was terminated in mid-2021, Willis has largely lagged peer growth, particularly within the risk & brokerage segment. However, efforts to restore top-line growth in the business and rationalize the expense base have led to a much-improved go-forward business profile that, if sustainable, should result in improved free cash flow conversion and a potential a re-rating of the stock. We find the business model attractive and believe Willis is sitting ahead of a unique inflection point in both organic growth and in free cash flow generation. WTW’s sustainable cash flow advantage is centered around its market leading position in its Health Wealth & Career segment and its focus on driving improved overall employee experiences for their client companies in an increasingly complex world. Despite the set-up, the stock still trades at a multi-point discount to peers as investors are not quick to let go of the troubles that have plagued the company for nearly 4 years now. We believe that the combination of organic growth accelerating, an improving free cash flow outlook, a desire to return capital to shareholders that is bolstered by a strong capital structure, that WTW offers strong downside protection as well as the potential to narrow the gap to its peers over the long term.

# QUARTER-TO-DATE DELETIONS

## First Quarter 2024 Representative Large-Cap Sustainable Value Account Portfolio Activity

- We exited our position in Cognizant Technology Solutions (CTSH) early in the first quarter after strong performance over the course of 2023. The company's multiple expanded off of depressed levels earlier in the year despite continued revenue headwinds in the industry. While we appreciate the initiatives the new CEO is putting into place for CTSH going forward, we believe many of these benefits were being reflected in the current price so we sold our position to fund opportunities with better upside potential.
- Lincoln Electric Holdings, Inc.(LECO) has executed well in a choppy industrial environment, with the stock re-rating meaningfully over the course of our ownership. While we continue to like the company (leader in core welding, automation growth, call option on EV charging) and management team, the stock's valuation had risen to all time high levels which we believe will be a headwind to returns on a go forward basis. We exited our position to fund our initial investment in Pentair.

SYMBOL	DELETIONS	SECTOR
CTSH	Cognizant Technology Solutions Corporation	Information Technology
LECO	Lincoln Electric Holdings, Inc.	Industrials

# PORTFOLIO CHARACTERISTICS

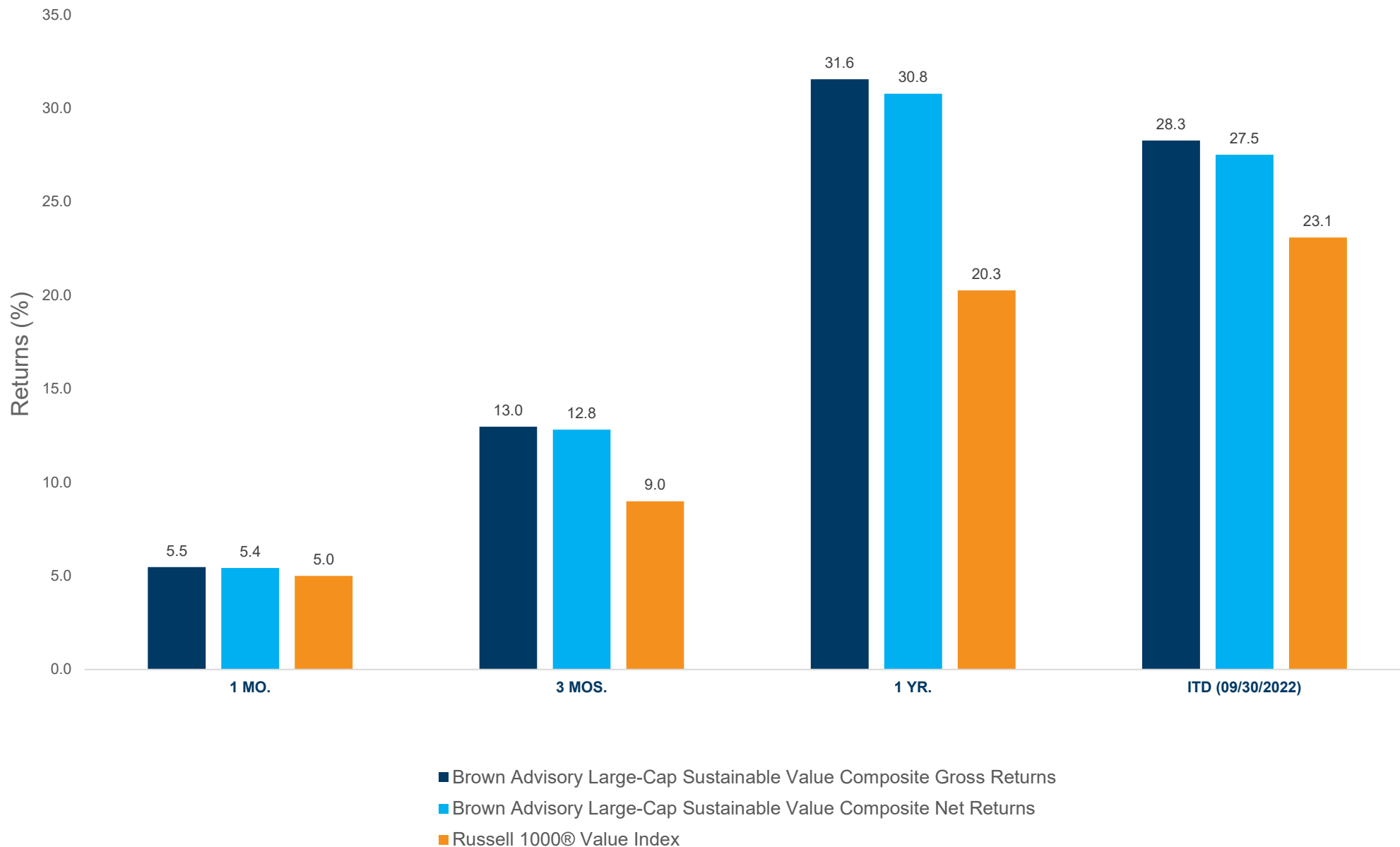
First Quarter 2024

	REPRESENTATIVE LARGE-CAP SUSTAINABLE VALUE ACCOUNT	RUSSELL 1000® VALUE INDEX
Number of Holdings	43	845
Market Capitalization (\$ B)		
Weighted Average	110.8	158.6
Weighted Median	58.6	78.7
Maximum	1897.2	909.3
Minimum	5.8	0.3
EV/FCF (FY2 Est) (x)	18.1	31.4
Dividend Yield (%)	1.7	2.1
Top 10 Equity Holdings (%)	39.0	17.4



# COMPOSITE PERFORMANCE

First Quarter 2024 as of 03/31/2024



Source FactSet. All returns greater than one year are annualized. Past performance is not indicative of future results. The composite performance shown above reflects the Large-Cap Sustainable Value Composite, managed by Brown Advisory Institutional. Brown Advisory Institutional is a GIPS compliant firm and is a division of Brown Advisory LLC. Please see the Brown Advisory Large-Cap Sustainable Value Composite GIPS Report at the end of this presentation.

# TOP 10 PORTFOLIO HOLDINGS

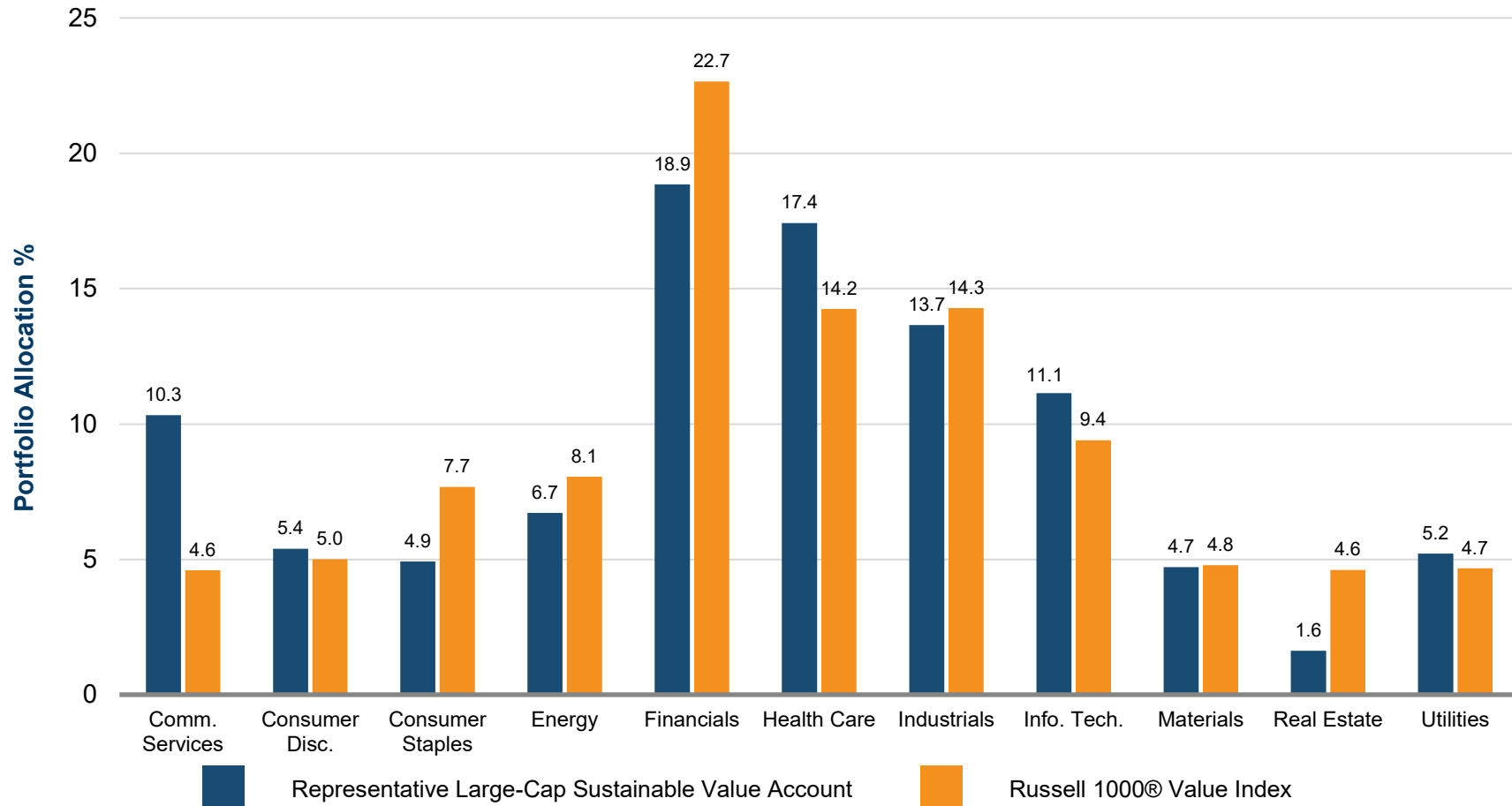
Representative Large-Cap Sustainable Value Account as of 03/31/2024

TOP 10 HOLDINGS	% OF PORTFOLIO
Constellation Energy Corporation	5.0
Ferguson Plc	4.8
CRH public limited company	4.5
Fidelity National Information Services, Inc.	4.0
T-Mobile US, Inc.	3.6
Comcast Corporation Class A	3.6
Bank of America Corp	3.5
Schlumberger N.V.	3.4
Trane Technologies plc	3.3
Unilever PLC Sponsored ADR	3.2
<b>Total</b>	<b>39.0</b>

Source: FactSet. The information provided in this material is not intended to be and should not be considered to be a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell, or hold any of the securities mentioned. It should not be assumed that investments in such securities have been or will be profitable. References to specific securities are for illustrative purposes only and do not represent all of the securities purchased, sold or recommended for advisory clients. Portfolio information is based on a representative Large-Cap Sustainable Value account and is provided as Supplemental Information. Top 10 portfolio holdings include cash and equivalents which was 3.8% of 03/31/2024. Figures in chart may not total due to rounding. Please see the end of this presentation for a GIPS Report, important disclosures and a complete list of terms and definitions.

# SECTOR DIVERSIFICATION

First Quarter 2024 Global Industry Classification Standard (GICS) as of 03/31/2024



Source: FactSet. The portfolio information provided is based on a representative Large-Cap Sustainable Value account and is provided as Supplemental Information. Sector diversification excludes cash and cash equivalents. Sectors are based on the Global Industry Classification Standard (GICS) classification system. Please see the end of this presentation for a GIPS Report, important disclosures and a complete list of terms and definitions.

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Sustainable investment considerations are one of multiple informational inputs into the investment process, alongside data on traditional financial factors, and so are not the sole driver of decision-making. Sustainable investment analysis may not be performed for every holding in the strategy. Sustainable investment considerations that are material will vary by investment style, sector/industry, market trends and client objectives. The strategy seeks to identify companies that it believes may be desirable based on our analysis of sustainable investment related risks and opportunities, but investors may differ in their views. As a result, the strategy may invest in companies that do not reflect the beliefs and values of any particular investor. The strategy may also invest in companies that would otherwise be excluded from other funds that focus on sustainable investment risks. Security selection will be impacted by the combined focus on sustainable investment research assessments and fundamental research assessments including the return forecasts. The strategy incorporates data from third parties in its research process but does not make investment decisions based on third-party data alone.

The **Russell 1000® Value Index** measures the performance of the large-cap value segment of the U.S. equity universe. It includes those Russell 1000 companies with lower price-to-book ratios and lower expected and historical growth rates. The Russell 1000® Value Index is constructed to provide a comprehensive and unbiased barometer for the large-cap value segment. The Index is completely reconstituted annually to ensure new and growing equities are included and that the represented companies continue to reflect value characteristics. The Russell 1000® Value Index and Russell® are trademarks/service marks of the London Stock Exchange Group companies. An investor cannot invest directly into an index. Benchmark returns are not covered by the report of the independent verifiers.

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Figures shown on sector diversification and quarterly attribution by detail slides may not total due to rounding.

# TERMS AND DEFINITIONS

All financial statistics and ratios are calculated using information from FactSet as of the report date unless otherwise noted.

The **Average Weight** of a position or sector refers to the daily average for the period covered in this report of a stock's value as a percentage of the portfolio.

**Allocation Effect** measures the impact of the decision to allocate assets differently than those in the benchmark.

**Selection and Interaction Effect** reflects the combination of selection effect and interaction effect. Selection effect measures the effect of choosing securities that may or may not outperform those of the benchmark. Interaction effect measures the effect of allocation and selection decisions (i.e., did we overweight the sectors in which we underperformed).

**Total Effect** reflects the combination of allocation, selection and interaction effects. Totals may not equal due to rounding.

**Free Cash Flow (FCF)** is a measure of financial performance calculated as operating cash flow minus capital expenditures. Free cash flow (FCF) represents the cash that a company is able to generate after laying out the money required to maintain or expand its asset base. Free cash flow is important because it allows a company to pursue opportunities that enhance shareholder value. Without cash, it's tough to develop new products, make acquisitions, pay dividends and reduce debt.

**Free Cash Flow Yield** measures how much cash flow the company has in case of its liquidation or other obligations by comparing the free cash flow per share with the market price per share and indicates the level of cash flow the company will earn against its share market value.

**Market Capitalization** refers to the aggregate value of a company's publicly traded stock. Statistics are calculated as follows: Weighted Average: the average of each holding's market cap, weighted by its relative position size in the portfolio (in such a weighting scheme, larger positions have a greater influence on the calculation); Weighted Median: the value at which half the portfolio's market capitalization weight falls above and half falls below; Maximum and Minimum: the market caps of the largest and smallest companies, respectively, in the portfolio.

**Enterprise Value/Free Cash Flow (EV/FCF)** is the enterprise value of a company (defined as market value plus debt minus cash and minority interests) divided by its free cash flow (defined as operating cash flow minus net capital expenditure). EV/FCF calculations presented use FY2 earnings estimates; FY1 estimates refer to the next unreported fiscal year, and FY2 estimates refer to the fiscal year following FY1.

**Dividend Yield** is the ratio of a stock's projected annual dividend payment per share for the fiscal year currently in progress, divided by the stock's price.

**Trailing 12 months (TTM)** is a term used to describe the past 12 consecutive months of a company's performance data, that's used for reporting financial figures.

**Return on equity (ROE)** is a measure of financial performance calculated by dividing net income by shareholders' equity.

All of the above ratios for a portfolio are expressed as a weighted average of the relevant ratios of each portfolio holding.

# LARGE-CAP SUSTAINABLE VALUE COMPOSITE

Year	Composite Total Gross Returns (%)	Composite Total Net Returns (%)	Benchmark Returns (%)	Composite 3-Yr Annualized Standard Deviation (%)	Benchmark 3-Yr Annualized Standard Deviation (%)	Portfolios in Composite at End of Year	Composite Dispersion (%)	Composite Assets (\$USD Millions)*	GIPS Firm Assets (\$USD Millions)*
2023	16.1	15.4	11.5	N/A	N/A	7	0.0	171	81,325
2022**	10.8	10.6	N/A	N/A	N/A	Five or fewer	N/A	11	58,575

\*\*Return is for period October 1, 2022 through December 31, 2022.

Brown Advisory Institutional claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Brown Advisory Institutional has been independently verified for the periods from January 1, 1993 through December 31, 2023. The Verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

- \*For the purpose of complying with the GIPS standards, the firm is defined as Brown Advisory Institutional, the Institutional and Balanced Institutional asset management divisions of Brown Advisory. As of July 1, 2016, the firm was redefined to exclude the Brown Advisory Private Client division, due to an evolution of the three distinct business lines.
- The Large-Cap Sustainable Value Composite (the Composite) includes all discretionary portfolios invested in the Large-Cap Sustainable Value strategy. The Large-Cap Sustainable Value strategy aims to invest in the equity securities of high-quality large-sized companies that have attractive and durable free cash flow yields, favorable capital structures, strong capital discipline, and which are listed or traded on the U.S. markets and exchanges. The minimum market value required for Composite inclusion is \$1.5 million.
- Sustainable investment considerations are one of multiple informational inputs into the investment process, alongside data on traditional financial factors, and so are not the sole driver of decision-making. Sustainable investment analysis may not be performed for every holding in the strategy. Sustainable investment considerations that are material will vary by investment style, sector/industry, market trends and client objectives. The Large-Cap Sustainable Value Strategy ("Strategy") seeks to identify companies that it believes may be desirable based on our analysis of sustainable investment related risks and opportunities, but investors may differ in their views. As a result, the Strategy may invest in companies that do not reflect the beliefs and values of any particular investor. The Strategy may also invest in companies that would otherwise be excluded from other strategies that focus on sustainable investment risks. Security selection will be impacted by the combined focus on sustainable investment research assessments and fundamental research assessments including the return forecasts. The Strategy incorporates data from third parties in its research process but does not make investment decisions based on third-party data alone.
- The Composite creation date is November 30, 2022. The Composite inception date is October 1, 2022.
- The benchmark is the Russell 1000® Value Index. The Russell 1000® Value Index measures the performance of the large-cap value segment of the U.S. equity universe. It includes those Russell 1000 companies with lower price-to-book ratios and lower expected and historical growth rates. The Russell 1000® Value Index is constructed to provide a comprehensive and unbiased barometer for the large-cap value segment. The Index is completely reconstituted annually to ensure new and growing equities are included and that the represented companies continue to reflect value characteristics. The Russell 1000® Value Index and Russell® are trademarks/service marks of the London Stock Exchange Group companies. An investor cannot invest directly into an index. Benchmark returns are not covered by the report of the independent verifiers.
- Composite dispersion is an equal-weighted standard deviation of portfolio gross returns calculated for the accounts in the Composite for the entire calendar year period. The composite dispersion is not applicable (N/A) for periods where there were five or fewer accounts in the Composite for the entire period.
- Gross-of-fees performance returns are presented before management fees but after all trading commissions, and gross of foreign withholding taxes (if applicable). Net-of-fees performance returns are calculated by adjusting the gross-of-fees performance return by the highest fee for the institutional strategy as outlined in Part 2A of the firm's Form ADV, applied on a monthly basis. Certain accounts in the Composite may pay asset-based custody fees that include commissions. For these accounts, gross returns are also net of custody fees. Other expenses can reduce returns to investors. The standard management fee schedule is as follows: 0.60% on the first \$25 million; 0.50% on the next \$25 million; and 0.40% on the next \$50 million. Further information regarding investment advisory fees is described in Part 2A of the firm's Form ADV. Actual fees paid by accounts in the Composite may differ from the current fee schedule.
- Effective July 1, 2023, the firm transitioned from using actual account fees in the calculation of net performance returns to applying the highest fee for the institutional strategy as outlined in Part 2A of the firm's Form ADV. The net performance track record was revised back to Composite inception.
- The three-year annualized ex-post standard deviation measures the variability of the Composite (using gross returns) and the benchmark for the 36-month period ended on December 31. The 3 year annualized standard deviation is not presented as of December 31, 2022 and December 31, 2023 because 36 month returns for the Composite were not available (N/A).
- Valuations and performance returns are computed and stated in U.S. Dollars. All returns reflect the reinvestment of income and other earnings.
- A complete list of composite descriptions and broad distribution and limited distribution pooled funds is available upon request.
- Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.
- Past performance is not indicative of future results.
- This is not an offer to sell securities. That may only be accomplished by the issuance of a private offering memorandum/subsription documents.
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